



Notification of Changes to Rates, Terms & Conditions

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POSTING DATE:

July 1, 2014

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Dear Outfitter Satellite Customer:

There are several upcoming changes that apply to Inmarsat GSPS (Global Satellite Phone Service) services which will impact users of satellite phone equipment such as the IsatPhone PRO, IsatPhone 2, BEAM Terra 400, BEAM Terra 800, BEAM Oceana 400, and BEAM Oceana 800.

Outfitter Satellite is pleased to announce that the Inmarsat GSPS **Access-Only Plan** will include a 5 minute monthly bundle beginning August 1, 2014. The bundled minutes only apply to Basic Rate calls and do not roll to a subsequent month if unused. Customers with the Access-Only plan will see the 5 minute bundle appearing on invoices they receive starting in September 2014 for the previous month's usage.

Inmarsat has increased the consumption rate for certain types of calls on **prepaid Inmarsat GSPS** plans. Effective September 1, 2014, the consumption rate for Basic Rate Calls made on all existing Prepaid GSPS accounts will be changed from 1 unit per minute to 1.3 units per minute. Basic Rate Calls include all voice, fax, or data calls from an Inmarsat GSPS device to public switched telephone numbers, cellular numbers, and Inmarsat GSPS voicemail. Basic Rate Calls also include outbound voice calls to Inmarsat GSPS, Inmarsat BGAN, Inmarsat Fleetbroadband, Inmarsat SPS and Inmarsat Swiftbroadband.

Inmarsat has announced an increase in monthly fees for its **postpaid Inmarsat GSPS** service plans. As a reseller of Inmarsat GSPS services, Outfitter Satellite must pass fee increases on to our customers. Effective September 1, 2014, all currently active Inmarsat GSPS postpaid service plans will be modified as follows:

- Postpaid GSPS service plans for which the service fees are billed on an upfront annual basis will be billed a Supplemental Fee Increase equal to \$8 per month (per active phone) for each month of their ongoing 12-month term from September 1, 2014 forward. The Supplemental Fee Increase invoice should occur in August or September of 2014. The Annual Fee for these plans will be increased by \$96 per year for all subsequent Annual Renewal Terms.
- The monthly fees for the following monthly-billed plans are unchanged: GSPS North American+10, GSPS North American+50 Plans, GSPS North American+150, GSPS North American+250.
- All other monthly-billed postpaid GSPS service plans are increased by **\$8 per month**.

Sincerely,

Customer Service
Outfitter Satellite, Inc.
Phone: 615-889-8833
Email: CustomerService@OutfitterSatellite.com

**As per the terms of your Service Agreement, Outfitter Satellite reserves the right to change the monthly service fees and other prices and rates and likewise change, delete, or add any other term of our Agreement with our customers upon 30-day notice. This letter serves as that notice. It will be posted on the web at www.OutfitterSatellite.com/notifications.htm as of July 1, 2014.*