



Notification of Changes to Rates, Terms & Conditions

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2911 Elm Hill Pike • Nashville, TN 37214 USA

POSTING DATE:
December 2, 2012

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Dear Valued Customer:

Iridium has announced an increase in monthly service fees. Outfitter Satellite is a reseller of these services and must pass price increases to our customers. **Effective January 1, 2013**, all Iridium monthly-billed postpaid plans are increasing by \$5.50 per month, except as follows:

- Effective January 1, 2013, all North American Plans and plans with 10 bundled minutes are being transitioned to the Standard +10 Plan. This in some cases will cause a monthly fee increase larger than \$5.50 per month.
- Effective January 1, 2013, all Iridium pager plans are increasing by \$30 per month. The Customer is advised that Outfitter Satellite can offer a lower rate but this unfortunately requires cancellation of their existing service and loss of their pager's current mobile number in order to port their pager to a different provider. Please call Customer Service for more information.
- There is no change in monthly fees or other usage costs for the Iridium OpenPort or Iridium Short Burst Data (SBD) services.

Outfitter Satellite also offers annually-billed Iridium service to government customers only. Effective January 1, 2013, upon the renewal date of any annually-billed Iridium plan, that plan will be transitioned to the Annual Standard+0 Plan. The Annual Standard+0 Plan's annual service fee is increased by \$66 per year from \$533.40 to \$599.40. Furthermore, the Annual Standard +0 Plan now incorporates the following language: *"Outfitter Satellite is a reseller of this service, and the Customer agrees that if Outfitter Satellite's supplier(s) increase their cost or fees for this service to Outfitter Satellite during the course of the current 12-month initial or renewal term of this Service Agreement, that Outfitter Satellite has the right to bill a Supplemental Fee to the Customer immediately for the additional cost pro-rated for the remainder of current 12-month term. If the Supplemental Fee is not paid within 30 days of the invoice, Outfitter Satellite has the right to terminate service."*

Other rates, terms, and conditions of the Standard+0, Standard+10, Standard+30, and Annual Standard+0 Plans for Iridium satellite phones are posted at www.OutfitterSatellite.com/notifications.htm.

If you accept the above changes, no further action is required on your part and the changes will happen automatically. Otherwise, if these changes are not acceptable to you, please contact Outfitter Satellite prior to December 19, 2012 and either change your service plan to any other plan that is currently available for activation or cancel your service plan. To cancel your service, send a written intent to cancel to info@OutfitterSatellite.com. Please call our customer service department if you need assistance.

Sincerely,

Customer Service
Outfitter Satellite, Inc.
Phone: 615-889-8833
Email: CustomerService@OutfitterSatellite.com

**This notification is being done according to the terms of your Service Agreement in which Outfitter Satellite reserves the right to change the monthly service fees and other prices and rates and likewise change, delete, or add any other term of our Agreement with our customers upon 30-day notice. This letter serves as that notice. This letter will also be posted on the web at www.OutfitterSatellite.com/notifications.htm as of December 2, 2012 and the changes discussed in this letter will become effective 30 days later on January 1, 2013.*