



Notification of Changes to Rates, Terms & Conditions

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www.OutfitterSatellite.com
2911 Elm Hill Pike • Nashville, TN 37214 USA

POSTING DATE:

May 2, 2012

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Dear Valued Customer:

On June 1, 2012, Inmarsat will sharply increase the cost of its Global Satellite Phone Services (GPS) to all resellers. As per the terms of our Agreement, Outfitter Satellite reserves the right to change the monthly service fees and other prices and rates and likewise change, delete, or add any other term of our Agreement with our customers upon 30-day notice.* This posting serves as that notice. As a reseller of GPS services, we ask for your understanding that Outfitter Satellite must pass a large part of any increase that we receive on to our customers. Outfitter Satellite is not marking up this price increase from our suppliers, and the increased fees that will be charged to the customer will be less than the actual wholesale price increases being incurred by Outfitter Satellite.

Effective June 1, 2012, the following changes apply to all Outfitter Satellite customers with annually-billed GPS plans activated (or last renewed) prior to April 2012: These service plans bill the monthly service fees (for the current term) 12 months in advance according to the monthly service fees at the time they were invoiced. Prior to June 1, 2012, one-twelfth of the service fees originally charged for the current term were being consumed each month. After June 1, 2012, the consumption rate will be increased by \$15 per month (for each active SIM card). Outfitter Satellite will adjust the original 12-month term duration such that the new end-of-term date will be based on a \$15 per month higher consumption rate (starting on June 1, 2012) of the remaining part of the original service fees collected for the current term. Outfitter Satellite will send the customer a notice of their new end-of-term date. Unless the Customer provides additions directives prior to the end of the current term (as adjusted above), after the end of the current term, the service plan will automatically transition to being billed monthly according to the prices, rates, terms and conditions of the Access-Only Plan as posted at that time at www.OutfitterSatellite.com/notifications.htm. As of June 1, 2012, the **Annual-Access Plan shall be \$31.95 per month and \$0.99 per minute** for calls to public switched telephone numbers.

If you accept the above changes, no further action is required on your part and the changes will happen automatically. Otherwise, if these changes are not acceptable to you, please contact Outfitter Satellite prior to June 1, 2012 and either change your service plan to any other plan that is currently available for activation or cancel your service plan. Customers that cancel their service prior to June 1, 2012, will receive a pro-rated refund of the services fees paid for the current term. To cancel your service send a written intent to cancel to info@OutfitterSatellite.com.

Please call our customer service department if you need assistance.

Sincerely,

Customer Service
Outfitter Satellite, Inc.
Phone: 615-889-8833
Email: CustomerService@OutfitterSatellite.com